

## The Mascia Law Firm - Short Sale Process and Estimated Time Lines

Intake Process – Realtor is emailed an update when each stage is reached – 2 Days to 5 Days



## Document Collection & Submission/Lender Verification – 20 Days to 60 Days

Financi		a Internal	Contract Document	Package to  Lender for Initial		Lender Completeness		Lender Negotiator	
Collecti		cial Docs	Collection	Review		Verification		Assigned	
<ul> <li>Top Producers collapackage from clien</li> <li>Or MLF will collect</li> <li>Auto emails to requissing docs weekl</li> <li>Timing driven by reand client responsi</li> </ul>	• Asset Planning • Timing driven planning need responsivenes altor	g received by client •Contradors and dependent	e signed contract re act timing market er dent •A  HUD not up	ubmission and lender ceipt confirmed via mail pproximately weekly odates via CRM blogs	addtio •Auton	ers request onal documents nated client emails docs requested	assigne	negotiator d mail notification	

## Lender Review & Negotiation/Investor Approval/Closing - 30 Days to 90 Days

